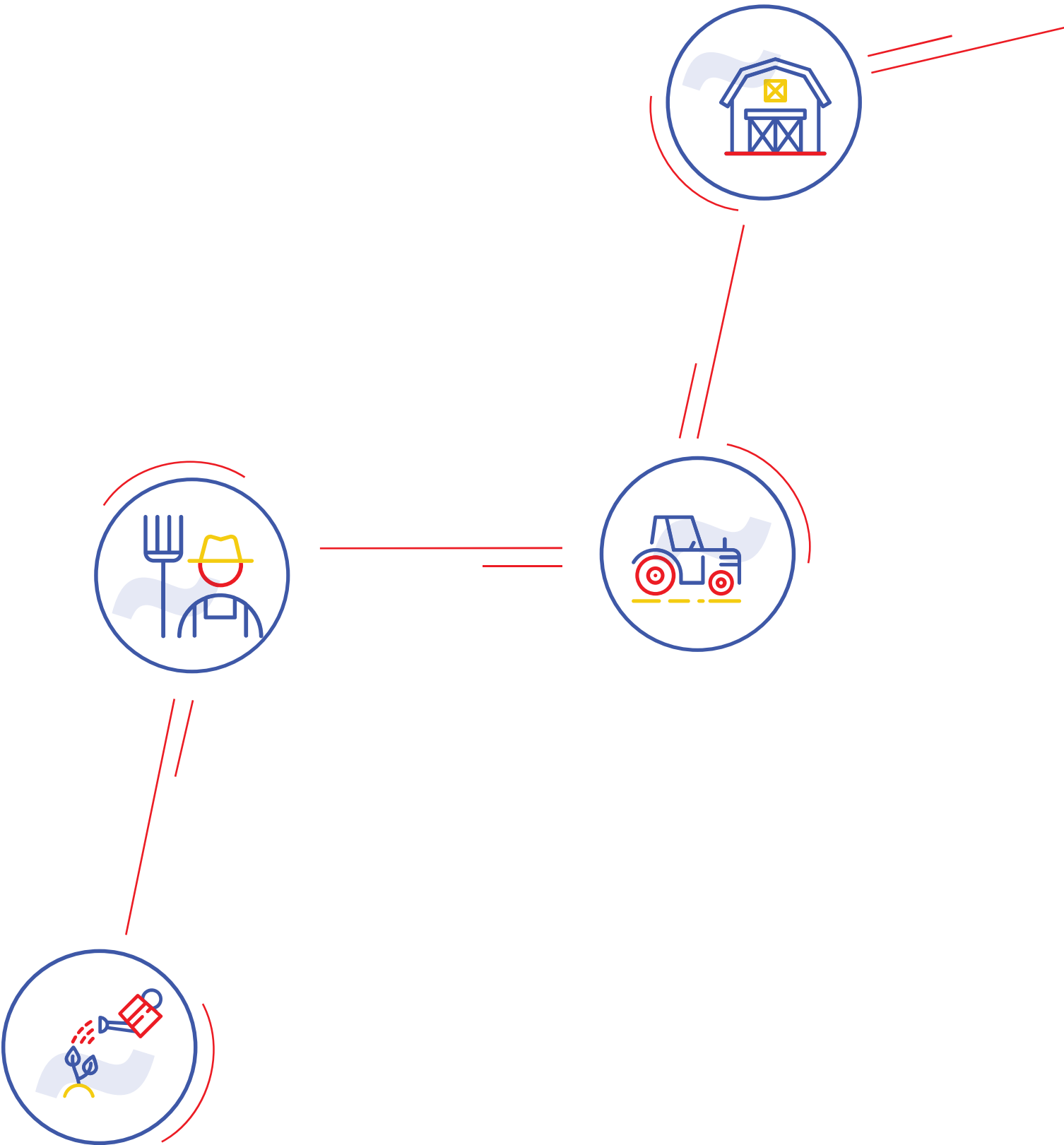


ESCÖBI

THE ORIGIN OF EXCELLENCE







ESCŌBI

— THE COMPANY

— THE ORIGIN OF EXCELLENCE

— PRODUCTS

— TRACEABILITY AND LOGISTICS

— CORPORATE SOCIAL
RESPONSIBILITY

Get to know Escobi



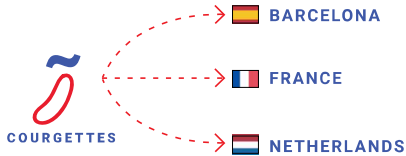


THE COMPANY

HISTORY

1988

Frutas Escobi is founded in 1988 to respond to the growing demand for export of fruit and vegetables from western Almería. Growing under plastic coverings, which began to be constructed in Almería in the 1960s, had begun to spread, until it became what it is today: the largest area of greenhouses in the world.



From Las Norias de Daza, in El Ejido (Almería), we begin to market just courgettes, sending them to Barcelona, France and the Netherlands.

1990

We make the leap to the United Kingdom and Germany.

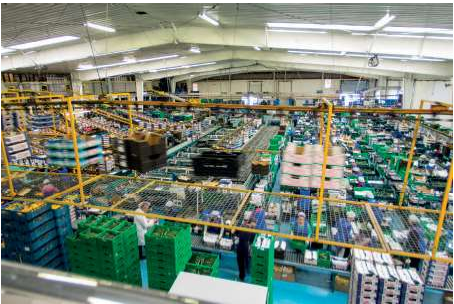
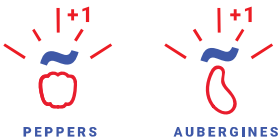


1996

Due to our growing volume of business we move to our current location, and after successive expansions we have reached a total area of 22000 m², with 6000 m² built.

1995

We introduce peppers and aubergines into our product range





2015

We carry out a further expansion of more than 1000 m², giving the company **a more modern and innovative image.**

2014

We enter the **Canadian** market. That same year we commit to increasing sustainability by **installing self-consumption photovoltaic towers and panels** to reduce electricity consumption and achieve greater energy efficiency.



2005

We consolidate our work with **supermarket** chains and double our production volume.



2002

Friscobi, the Escobi group's logistics company, is founded to meet our customers' haulage requirements.



2017

We refresh our brand to communicate our solid **alignment with innovation and sustainability.**



2023

We celebrate our **35th anniversary, committed to healthy food, the environment, and our community.**



2025

We export to Germany, Belgium, Denmark, France, the United Kingdom, Ireland, Italy, Latvia, Norway, the Netherlands, Poland, the Czech Republic, Sweden and Switzerland.

On the American continent, the United States and Canada.



MISSION AND VISION

MISSION

To market vegetables and fruit **guaranteeing that they are of the highest quality**. We do so with conscious **respect** for our employees, farmers, customers, environment and society in general.

VISION

To increase the company's **geographical presence**, fulfilling our values, and to position ourselves as a **benchmark company in the agricultural sector** in all the markets in which we operate, in terms of both products and excellent service.

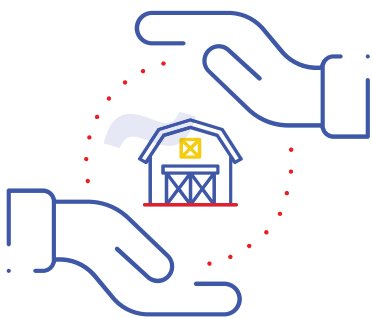
VALUES

We operate on the basis of **10 values** which act as the driving force for us to carry out our work. They lay down a framework in which we make the strategic decisions for the company. We divide them into three groups:



PEOPLE

- 1 Oriented to our customers and farmers
- 2 Oriented to our workers



COMPANY

- 3 Excellence
- 4 Familiarity and Trust
- 5 Honesty and Transparency
- 6 Teamwork
- 7 Brand image
- 8 Communication



SOCIETY

- 9 Ethical responsibility
- 10 Commitment to our community: Almería, Andalusia, and Spain

THE ORIGIN OF EXCELLENCE



THE ORIGIN OF EXCELLENCE

We are **part of the richest region in Europe** in fruit and vegetable production and we are proud of it. **Almeria is an indisputable leader in worldwide fruit and vegetable production**, for both the variety and the quality of its produce.

The Almería model is a hallmark of quality in itself, but in addition, at **Escobi we guarantee excellence in our products and services internationally**. We are endorsed by the standards laid down in the following certifications: Global Gap, GlobalGap with its GRASP social module, BRC, LeafMarque, Producción Integrada, IFS Food and Nurture.



The Quality Department takes care of guaranteeing the agrifood safety and traceability of all our produce.

The Technical Department advises our farmers on proper compliance with quality certification standards.



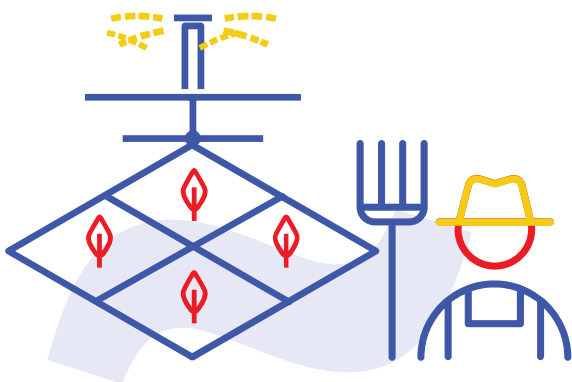
PRODUCTS



~
PRODUCTS

At Escobi, because of our commitment to excellence, we meticulously select vegetables and fruit to meet the demand of the markets in which we are present.

	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July
 CALIFORNIA PEPPERS		○	○	○	○	○	○	○	○	○	○	○
 PALERMO PEPPERS		○	○	○	○	○	○	○	○	○	○	
 COURGETTES		○	○	○	○	○	○	○	○	○	○	
 AUBERGINES		○	○	○	○	○	○	○	○	○		
 CUCUMBERS			○	○	○	○	○	○				
 CANARY MELONS									○	○	○	
 GALIA MELONS									○	○	○	



We manage
400+ hectares of crops.

PEPPERS



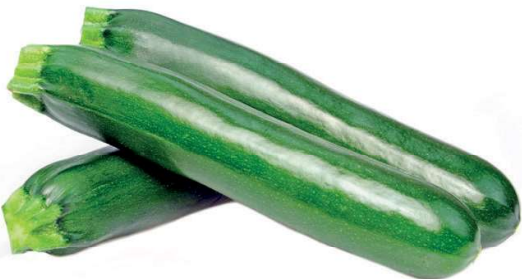
GREEN, RED, YELLOW AND ORANGE CALIFORNIA PEPPERS

PALERMO PEPPER



COURGETTES

THIN DARK GREEN COURGETTE

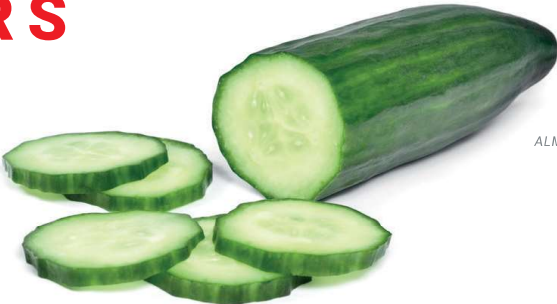


AUBERGINES



AUBERGINES

CUCUMBERS



ALMERIA CUCUMBER

MELONS



CANARY MELONS



GALIA MELONS

~ PEPPERS

Their shape and their taste and aroma vary according to the two main existing groups, sweet peppers and hot (chilli) peppers. At Escobi we market:



CALIFORNIA PEPPER IN GREEN, ORANGE, YELLOW AND RED

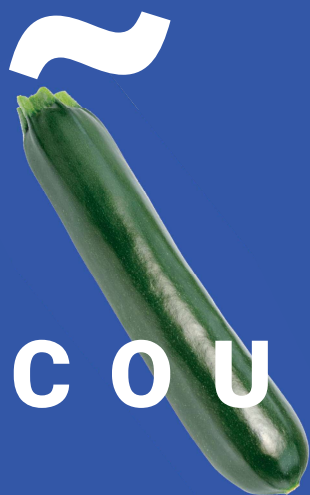


PALERMO PEPPER

PRODUCTION CALENDAR

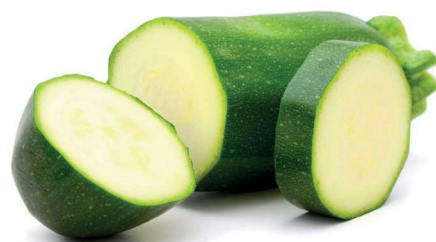
	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July
 CALIFORNIA PEPPERS		☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	☐
 PALERMO PEPPERS		☐	☐	☐	☐	☐	☐	☐	☐	☐	☐	





COURGETTES

A sweet flavour with a slight touch of bitterness. We continue calibrating them by hand, in the traditional way, to prevent blemishes and loss of quality in the fruit.



THIN DARK GREEN COURGETTE



PRODUCTION CALENDAR

	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July
 COURGETTES		○	○	○	○	○	○	○	○	○	○	





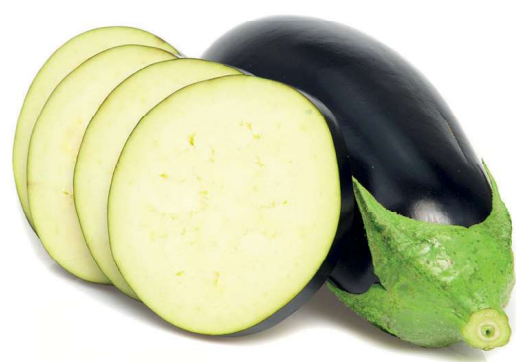
AUBERGINES

Various types of aubergines can be found: globular, elongated, spherical or mottled. Escobi markets long aubergines with smooth, tight skins, a dark colour and a fresh appearance. We offer them in bulk or packaged in “flow-packs” according to our customers’ requirements.



PRODUCTION CALENDAR

	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July
 AUBERGINES		○	○	○	○	○	○	○	○	○		

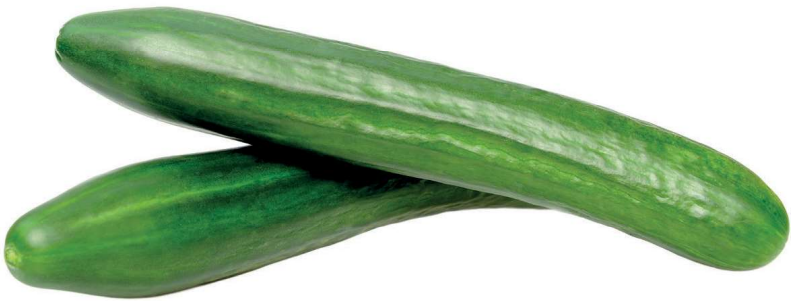




CUCUMBERS

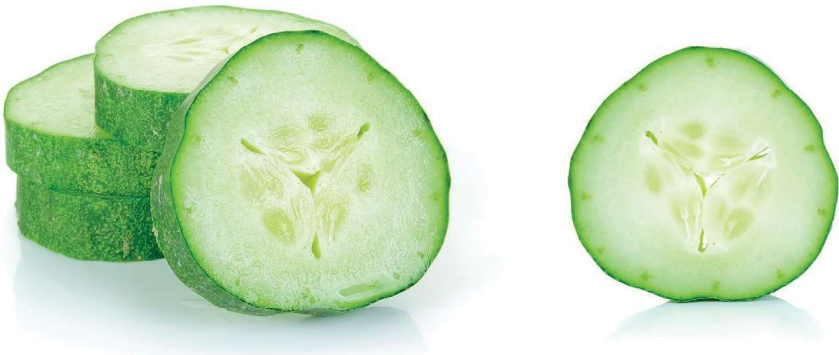
Cucumbers are long, practically straight vegetables with no neck. The skin is smooth, furrowed and dark green in colour. They have crisp flesh with a very compact, fresh-smelling, slight bitter seed cavity. They are vegetables with a high degree of uniformity and firmness and very digestible.

Escobi produces Almería cucumbers.



PRODUCTION CALENDAR

	August	Sept.	October	Nov.	Dec.	Jan.	Feb.	March	April	May	June	July
 CUCUMBERS			○	○	○	○	○	○				



MELONS

Melons are the fruit most in demand all over the world during the hottest months of the year.

The short post-harvest life of this type of fruit has led to it being grown in protected structures under plastic in the fields of Almería, together with using techniques such as “whitewashing” the roof so as to minimise the harsh effects of direct sunlight on the fruit.

Escobi produces the following varieties of melons:



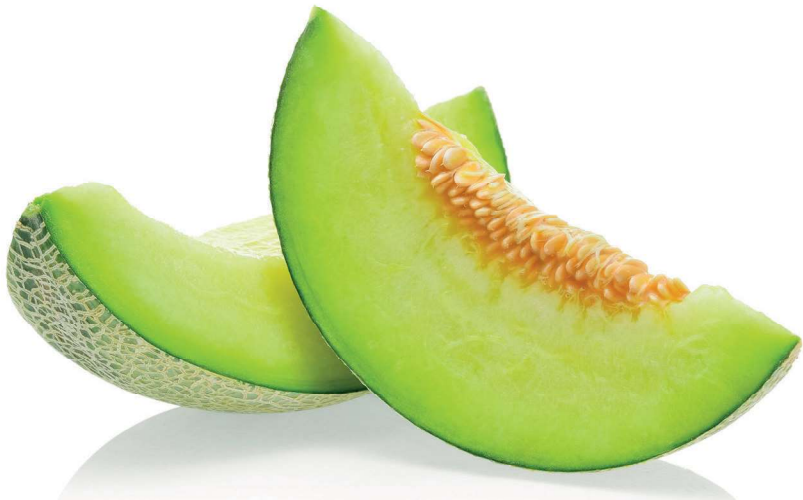
GALIA MELONS



CANARY MELONS

PRODUCTION CALENDAR

 CANARY MELONS											○	○	○
 GALIA MELONS											○	○	○



~ ECOLOGICAL PRODUCE

Our organic produce **is grown naturally** using traditional practices and respecting soil restoration. The result is very healthy, environmentally sustainable food that meets the highest quality standards.

In Europe, consumers are highly environmentally aware and demand sustainable fruit and vegetables. Almería has long been committed to the land that feeds us, and agriculture here is moving toward more natural cultivation, making it **the province with the largest volume of organic farming in Andalusia**.

At Escobi we offer **courgette, California pepper (green, yellow, orange and red), Palermo pepper and cucumber**.





TRACEABILITY AND LOGISTICS

TRACEABILITY

Monitoring of all our production is ensured by our technical team through constant analysis in accredited laboratories. The traceability process begins with selecting the seed variety. Each farmer is assigned a code, and all the data relating to production and growing is associated with it by computer.

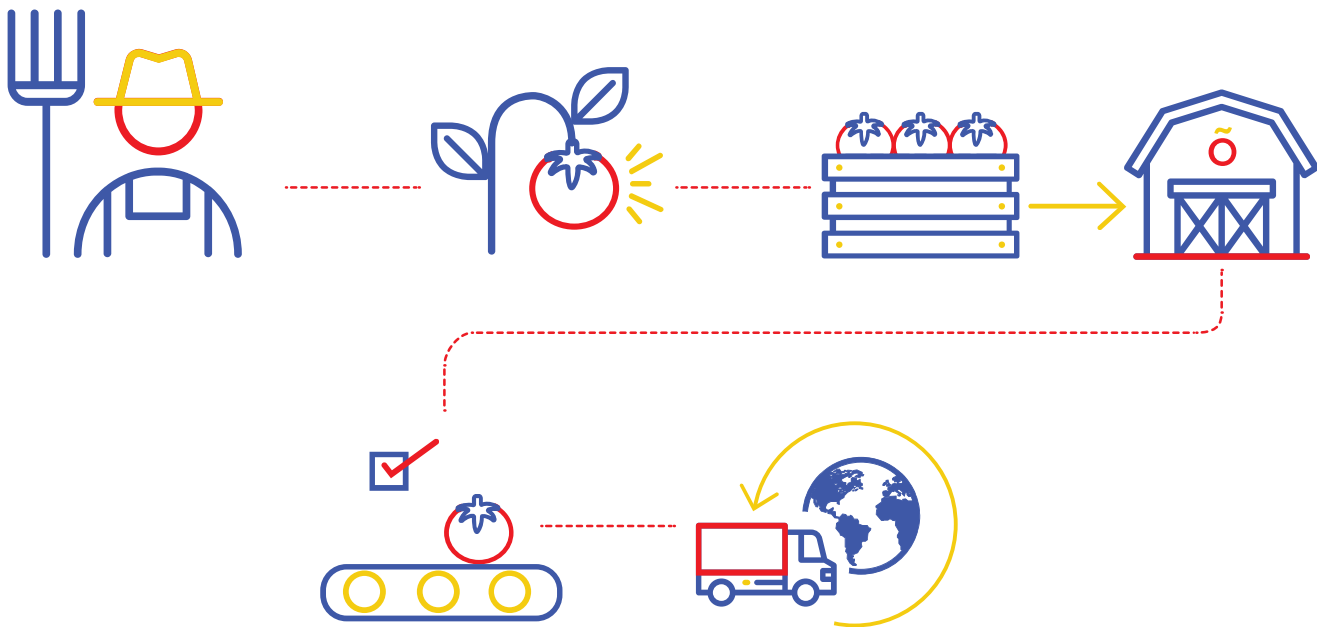
Throughout this process numerous quality controls are performed and the corresponding records are generated to ensure that traceability of the product is constantly observed and that the system is efficient. We guarantee the safety and healthiness of our produce according to our Hazard Analysis Critical Control Point (HACCP) System.

When the produce is unloaded at our facilities it is associated with an incoming delivery note, containing a number which coincides with the farmer's traceability number, the date and time, the farmer's

name or code and the farm of origin, type of produce, variety, number of packages, kilograms, expected storage temperature, type of packaging and corresponding quality programme. This delivery note accompanies the pallet from entry to finished product and serves to identify the origin of the produce at all times.

After the produce has been handled, the outgoing pallets are identified with a board containing all the traceability data associated with it. In addition, every box is individually marked with its corresponding traceability number.

Finally, an outgoing delivery note is generated, containing the data identifying the product. The data on these delivery notes are computerised so that the shipping documents are accurate, legible and complete and are protected against falsification or loss, and lead unequivocally to the origin of the product.

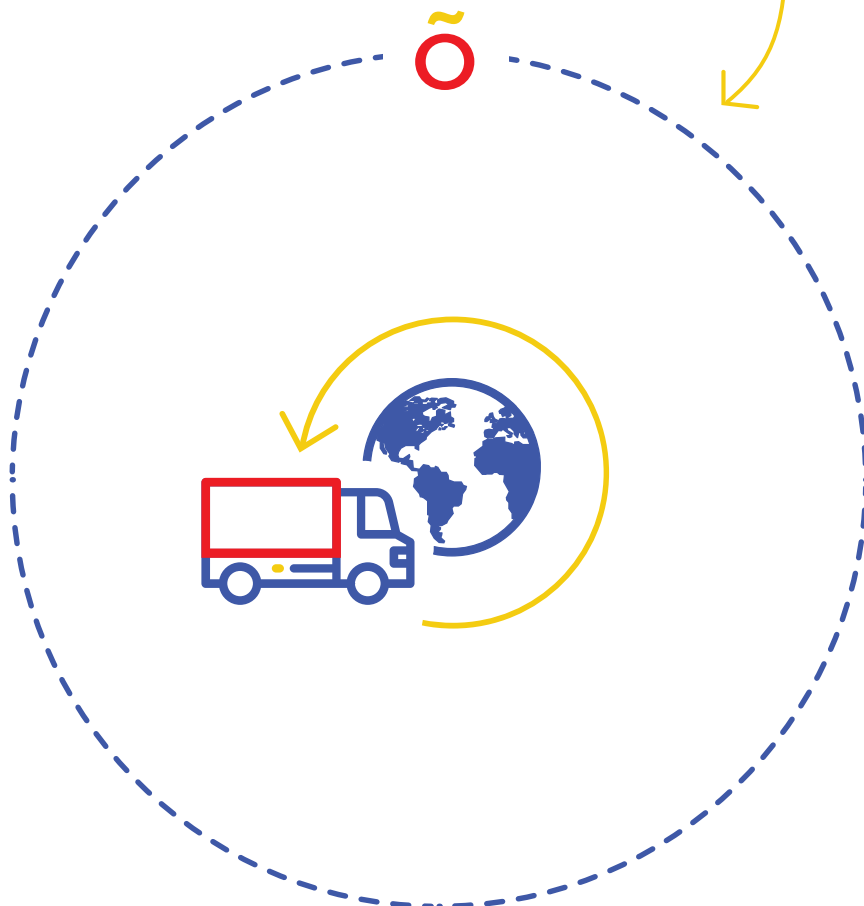


~ LOGISTICS

It is vital to us that our products always reach our customers fresh and on the agreed date. Our logistics company Friscobi makes it possible for the fruit and vegetables we export to be always delivered on time and to ensure excellence.

Our lorries therefore go through exhaustive technical, environmental and quality controls.

At Escobi we focus our efforts on marketing fruit and vegetables in the main countries of Europe, including France, the United Kingdom, Germany, the Netherlands, Belgium, Denmark, Sweden, Norway, Ireland, Poland, Italy, Latvia, the Czech Republic, Switzerland, and the United States and Canada on the American continent.





CORPORATE SOCIAL RESPONSIBILITY



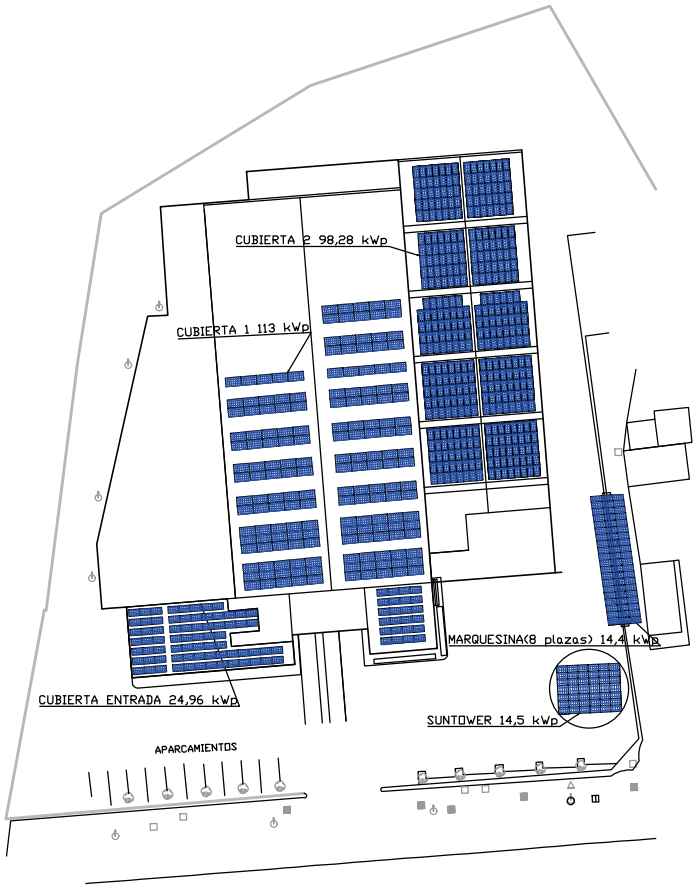
CORPORATE SOCIAL RESPONSIBILITY

At Escobi we are committed to **ESG sustainability (environmental, social, and governance)**. We voluntarily integrate social and environmental concerns into our business operations, production processes, and stakeholder relations.

We work responsibly with our farmers, team, and customers while **protecting the environment** and contributing to the sustainable development of our community.

We care about people, **promoting work-life balance**, equal opportunity, and recognition of talent and dedication. We provide the training and tools needed for occupational risk prevention.

We collaborate weekly with food banks in Málaga and Almería, donating fruit and vegetables. We also take part in local and professional initiatives aligned with our values that advance society.



ESCOBI IS
PARTIALLY COVERED
WITH SOLAR PANELS



A STEP AHEAD IN SUSTAINABILITY

We are committed to the environment. That is why **half of Escobi's facilities are covered with solar panels**, distributed over a solar tower, two roofs and a carport, making a total of 739 solar energy receptor modules.

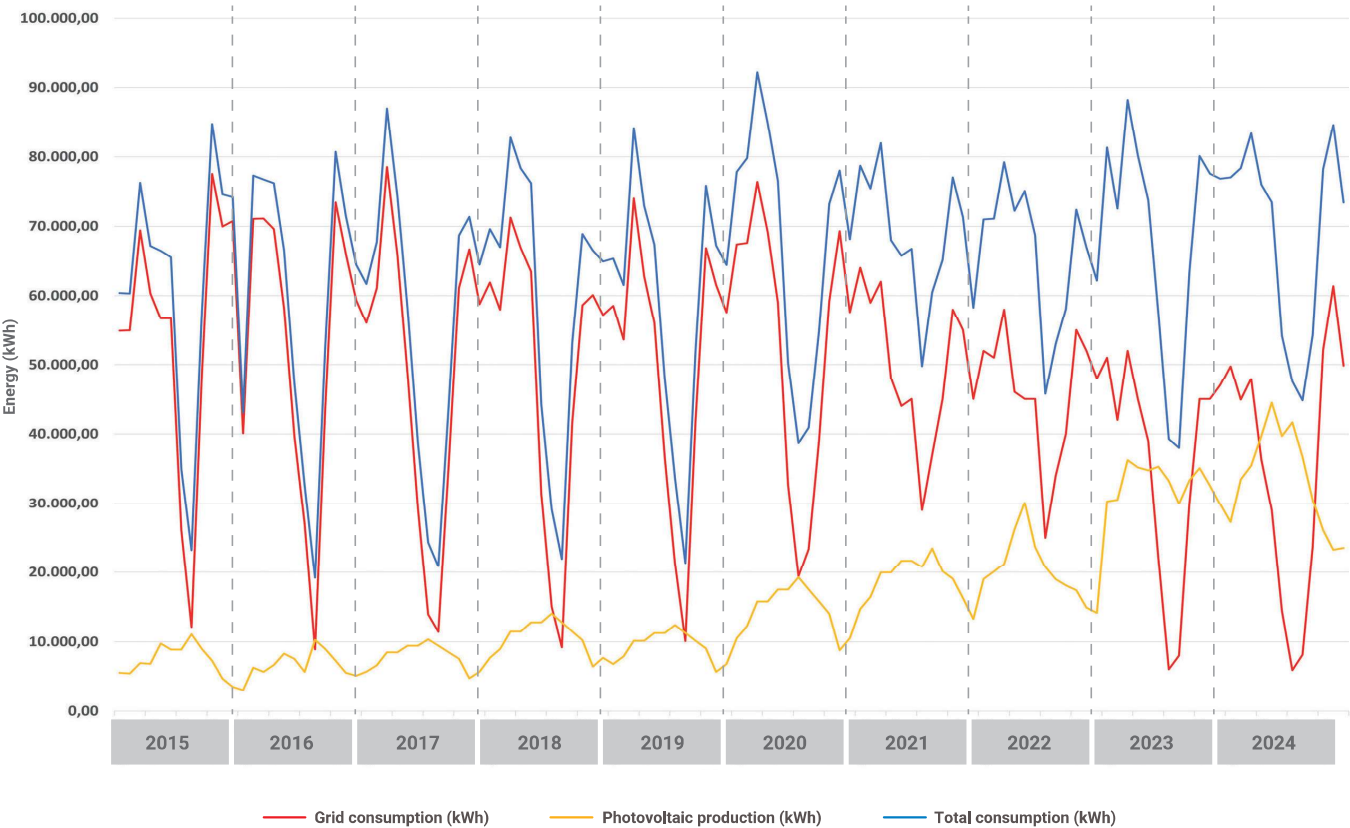
The total installed solar energy power is 271 kW. The solar tower alone, with 14,4 kW of power and modules of the highest efficiency, produces some 21.000 kWh per year.

The guaranteed annual production of energy is **400.000 kWh**, which represents 49% of the company's electricity consumption, in addition to the improvements produced by energy management. In addition, we save 108 tonnes of CO² emissions per year.

The carport enables electric vehicles to be sustainably recharged thanks to the solar energy collected.

Sustainable production ensures a bright future for all of us.

CONSUMPTION VS. SOLAR PRODUCTION



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